



Direction de l'Aviation Civile

Implementing a Security Culture in Luxembourg



Direction de l'Aviation Civile
Grand-Duché de Luxembourg

The following course was elaborated by the Luxembourg Directorate of Civil Aviation. Its main goal was to provide to the Luxembourgish aviation industry (Security & Deputy Security Directors/Managers – Managers Quality Control – Instructors) an AVSEC course containing the necessary information on Security Culture, Insider threat and Radicalization. Each operator/entity was informed that a certain number of points listed in the slides needed to be integrated into their Security Programme and Training Programme, before they could provide the course internally. The course contains also a summary of the 7 Modules of the Help2Protect* website. Each participant has received a copy and explanation on the *ICAO Security Culture Toolkit* which needs to be shared internally.

**Help2Protect is an Insider Threat Program funded by the European Commission.*



Test

Internal Threat

Security Culture

Documentation

Legisl Basis



Preparation





Contacts were made with:

- ❖ European Commission;
- ❖ ICAO;
- ❖ CAA IE/MT;
- ❖ DAC;
- ❖ Juridical Department;
- ❖ CoESS; and
- ❖ Operators.

Test

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Documentation



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Legal Basis

Preparation



Regulation (EU) 2019/103

11.1.11 In order to address the insider threat, and notwithstanding the respective staff training contents and competences listed in paragraph 11.2, the security programme of operators and entities referred to in Articles 12, 13 and 14 of Regulation (EC) No 300/2008 shall include an appropriate internal policy and related measures enhancing staff awareness and promoting security culture.



ICAO doc 8973-11 chapters 8 & 9

- (29) In point 11.2.2, the following point (f) is added:
'(f) knowledge of elements contributing to the establishment of a robust and resilient security culture in the workplace and in the aviation domain, including, inter alia, insider threat and radicalisation.'
- (30) In point 11.2.3.2, point (b) is replaced by the following:
'(b) awareness of the relevant legal requirements and knowledge of elements contributing to the establishment of a robust and resilient security culture in the workplace and in the aviation domain, including, inter alia, insider threat and radicalisation.'
- (31) In point 11.2.3.3, point (b) is replaced by the following: **+11.2.3.4 & 5 ref Basic**
'(b) awareness of the relevant legal requirements and knowledge of elements contributing to the establishment of a robust and resilient security culture in the workplace and in the aviation domain, including, inter alia, insider threat and radicalisation.'
- (32) In point 11.2.3.6, point (a) is replaced by the following:
'(a) knowledge of the legal requirements for aircraft security searches and of elements contributing to the establishment of a robust and resilient security culture in the workplace and in the aviation domain, including, inter alia, insider threat and radicalisation.'
- (33) In point 11.2.3.7, point (a) is replaced by the following:
'(a) knowledge of how to protect and prevent unauthorised access to aircraft and of elements contributing to the establishment of a robust and resilient security culture in the workplace and in the aviation domain, including, inter alia, insider threat and radicalisation.'
- (34) In point 11.2.3.8, point (b) is replaced by the following:
'(b) awareness of the relevant legal requirements and knowledge of elements contributing to the establishment of a robust and resilient security culture in the workplace and in the aviation domain, including, inter alia, insider threat and radicalisation.'
- (35) In point 11.2.3.9, point (b) is replaced by the following:
'(b) awareness of the relevant legal requirements and knowledge of elements contributing to the establishment of a robust and resilient security culture in the workplace and in the aviation domain, including, inter alia, insider threat and radicalisation.'
- (36) In point 11.2.3.10, point (b) is replaced by the following:
'(b) awareness of the relevant legal requirements and knowledge of elements contributing to the establishment of a robust and resilient security culture in the workplace and in the aviation domain, including, inter alia, insider threat and radicalisation.'
- (37) In point 11.2.6.2, point (b) is replaced by the following:
'(b) awareness of the relevant legal requirements and knowledge of elements contributing to the establishment of a robust and resilient security culture in the workplace and in the aviation domain, including, inter alia, insider threat and radicalisation.'
- (38) In point 11.2.7, point (b) is replaced by the following: **+11.2.4 & 5 and 11.5 ref Basic**
'(b) awareness of the relevant legal requirements and knowledge of elements contributing to the establishment of a robust and resilient security culture in the workplace and in the aviation domain, including, inter alia, insider threat and radicalisation.'
- (39) Point 11.3.1 (b) is replaced by the following:
'(b) for persons operating x-ray or ED5 equipment, recertification at least every 3 years; and'
- (40) Point 11.3.2 is replaced by the following:
'11.3.2 Persons operating x-ray or ED5 equipment shall, as part of the initial certification or approval process, pass a standardised image interpretation test.'
- (41) Point 11.3.3 is replaced by the following:
'11.3.3 The recertification or re-approval process for persons operating x-ray or ED5 equipment shall include both the standardised image interpretation test and an evaluation of operational performance.'

Test

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Documentation

Legal Basis

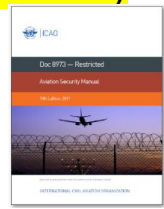
Preparation



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- ❑ Regulation (EU) 2015/1998 - amendment (EU) 2019/103 (*amendment (EU) 2020/910)
- ❑ ICAO Doc 8973-11 Chapters 8 and 9 and ECAC Manual
- ❑ Magazine ECAC (2018) with articles related to Security Culture
- ❑ Help2Protect (<https://help2protect.info/module/>)



- ❑ Help2Protect 7 Modules in relation with internal threats – Security Culture

<https://app.help2protect.info/Account/Login>

- ❑ Documents related to cyber criminality
- ❑ Security Programmes of certain operators

*Commission Implementing Regulation (EU) 2020/910 of 30 June 2020 amending Implementing Regulations (EU) 2015/1998, (EU) 2019/103 and (EU) 2019/1583 as regards the re-designation of airlines, operators and entities providing security controls for cargo and mail arriving from third countries, as well as the postponement of certain regulatory requirements in the area of cybersecurity, background check, explosive detection systems equipment standards, and explosive trace detection equipment, because of the COVID-19 pandemic



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Positive message



Who?

Everyone should be involved. It goes from top to bottom.

What?

Security culture is an organizational culture that encourages optimal security performance.

There are resemblances with the safety culture which is far more regulated.





- Our security culture model is an important element in a **broader security framework**.
- The model consists of several dimensions: behaviors (attitudes), cognition (learning), communication, compliance, norms and responsibilities.
- Each dimension is observed separately and measured from low **risk to high risk**.



In order to be able to improve culture (e.g., **to make it stronger or more positive**), we need to know what we mean by the concept of security culture, that is, what human or organizational aspects we are talking about.

Only then will we know what makes a security culture strong or positive in the first place. Once it is defined, we can **measure** it. Using the results, we discover what mechanisms can be used to influence the security culture and the magnitude of its impact.



DAC as a regulator **will provide guidelines** in the National Aviation Security Program (NASP) for stakeholders on how to:

- ❑ Implement a security culture and internal threat program;
- ❑ Promote staff awareness training; and
- ❑ Create an anonymous and confidential reporting system.






- The DAC, entities and operators that play a role in security shall implement a security culture reporting system by:
 - ❑ Establishing a system to ensure the confidentiality of reporting persons (by which personal data is not collected and/or stored). When personal data is collected, it should only be used for clarification and more information about the reported event, either to provide feedback to the person who reported it;
 - ❑ Identify an independent organization or person responsible for managing, maintaining and ensuring the confidentiality of data collections, as well as analyzing and tracking reports;
 - ❑ Provide appropriate training and awareness about how the culture reporting system works, its benefits and the rights, responsibilities and duties of individuals in relation to events; and
 - ❑ Implement an incentive program to encourage staff to report events. Such a program should also encourage staff to provide feedback on security measures to improve the system as a whole and achieve greater security performance.

Reporting



Eppes gesio, epep.casg / Voir quelque chose, dire quelque chose / Ehwa.caben, ehaw.casps / See coetbiog, say coetbiog	
Etat / Staat / State Entite / Entität / Entity	
02/06/2020 report number 1	 Luxembourg COMPANY LOGO
<input type="checkbox"/> Access Control (A)	<input type="checkbox"/> HR related (HR)
<input type="checkbox"/> ATM /ANSP (AA)	<input type="checkbox"/> Heating, ventilation & airco system (HVAC)
<input type="checkbox"/> Aircraft systems (AS)	<input type="checkbox"/> IT related (IT)
<input type="checkbox"/> <u>CBRNe</u> (CY)	<input type="checkbox"/> Passengers (P)
<input type="checkbox"/> Cybersecurity (C)	<input type="checkbox"/> Others (O)
Sujet / Betreff / Subject	
Commentaire / Kommentare / Comments	
Solution / Söllution / Söllution phrase. In relation to the reporting following actions have been put into place:	

SAMPLE IN PROGRESS



Report Number	Date	Reported by	Threat vector	Context	Action	Mitigation	Final Outcome	Class
						HR/ Disciplinary (D) Law Enforcement (PGD)		1 2 3
1	01/02/2021	Sec Dept	A	Employee (23453) used staff ID badge (34529) in order to be able to work on MM/DD/YYYY at 08:40	Both ID cards were de-activated MM/DD/YYYY	D	Both staff suspended for 1 week (DD-DD/MM/YYYY) Both staff re-trained according procedure MM/DD/YYYY	1
					Both staff were interviewed MM/DD/YYYY no other cases			
					for both staff			

SAMPLE IN PROGRESS

- Threat vector :
- Access Control (A)
- Radar (R)
- Network system - IT system (NIS)
- Heating - ventilation & Air condition system (HVAC)
- Supervisory Control and Data Acquisition (SCADA)
- Aircraft systems (AS)
- Others (O)
- Passengers (P)

The threat data - Reporting

Malicious (M) / Negligent (N) / Accidental (A)



- Recognizing that effective security is critical to business success;
- Establishing an appreciation of positive security practices among employees (**thank you – feedback**);
- Aligning security to core business goals; and
- Articulating **security as a core value** rather than as an obligation or burdensome expense.



Adoption of security compliance in organizations involves:

- Implementation of effective and balanced information security measures and mechanisms;
- Compliance with legal and security requirements and needs of organizations;
- Maintaining both employees' and stakeholders' confidence and trust in the security.



- Enhance Security Culture – Insider Threat in the Security Awareness Training (SATP);
- Provide **guidelines** for the stakeholders on what to do.
- Besides our air carrier operators, the Regulated agents, Known consignors and Known Suppliers also DAC/ALSA needs to introduce **a security culture reporting system** for security occurrences, drawing from the experience gained from the establishment and implementation of just culture systems in safety.
- Ensure that an **insider threat** dedicated programme, awareness and reporting is put in place by operators.
- Assess **who is the competent authority** for the implementation and follow-up of the reporting system(s). (for insider threat)
- Reference: Regulation (EU) 2020/910 COMMISSION Article 2, second sentence, of the Regulation (EU) 2019/103, "31 December 2020" is replaced by "**31 December 2021**".

As a result, the DAC will not start with quality control monitoring activities in this area as of the year **2022**.



1. Goal of the training : What is an effective Security Culture and what are its advantages ?

Security Culture: "Security culture is an organizational culture that encourages optimal security performance. Organizational culture is commonly understood to be a set of norms, beliefs, values, attitudes and assumptions that are inherent in the daily operation of organizations and are reflected by the actions and behaviors of all entities and personnel within those organizations. Security culture cannot be considered in isolation from the organizational culture as a whole."

Avantages :

- "a) continuously improve security, encompassing the effectiveness and efficiency of security in mitigating risks;
- b) encourage awareness of and alertness to security risks by all personnel and the role that they personally play in identifying, eliminating or reducing those risks. Encourage familiarity with security issues, procedures and response mechanisms (e.g. whom to call in case of suspicious activity);
- c) allow the necessary time and make the necessary efforts to comply with security measures, even when under pressure;
- d) promote willingness to accept responsibility, be pro-active and make decisions autonomously in the event of security occurrences (which include incidents, deficiencies and breaches);
- e) challenge other personnel in case of irregularities and accept being challenged;
- f) immediately report occurrences or any suspicious activity that might be security-related;
- g) foster critical thinking regarding security and interest in identifying potential security vulnerabilities, deviation from applicable procedures, and solutions; and
- h) handle sensitive aviation security information appropriately"



2. Integrate also the internal threat and radicalisation in the course

Definition Internal Threat : Any individual with inside knowledge or access has the potential to harm the organization and its people.

(this definition takes in consideration theft, fraud, espionage, workspace violence, sabotage, other criminal activities)

Note : Explain the **3 types of internal threat** (malicious, negligent, accidental).

Note : Encourage the participants of the course to consult the web site.

<https://help2protect.info/module/> in order to improve their knowledge on insider threat.

Definition Radicalisation : the phenomenon of people embracing opinions, views and ideas, which can led to an act of (Insider Threat) terrorism.



3. **Striking stories and messages** (Cover at least 3 stories, one from each to demonstrate the difference).
4. Discuss the **ICAO Security Culture Toolkit** that should be available to all staff.
5. **Rules of behavior** (how do I behave, what I should do).
6. Explain how your entity could be the **target** of an internal threat.
7. Explain the **red flags** for internal threats.
8. Explain the **reporting procedures** (+ add example) where it is and who to send it to.
9. Final word - resume key points.
10. **Questions** (course evaluation form) + Keep attendance list of participants.



1	<p>Add the Chapter Security Culture - Insider Threat in your Security Programme <i>(Establish the need for the Programme)</i></p>	<p>Add and insert the definitions of Security Culture, Insider threat and Radicalisation</p>
2	<p>Describe who is involved <i>(Engage the stakeholders / Assemble the team)</i></p> <p><u>Internal stakeholders:</u> business operators, oversight, Board of Directors and Unions</p> <p><u>External stakeholders:</u> Law enforcement agencies, regulatory agencies, suppliers / supply chain, customers, subcontractors (i.e. interim agencies, ICT, ...)</p>	<p>The team is normally composed out of the Decision Group.</p> <ul style="list-style-type: none"> <input type="checkbox"/> Senior Management <input type="checkbox"/> HR / Legal Department <input type="checkbox"/> Security <input type="checkbox"/> Privacy Officer <input type="checkbox"/> IT /Cyber officer <input type="checkbox"/> Health – Safety Management
3	<p>Describe the team, what are their main tasks in the process?</p>	<p>List the names of the persons / departments and indicate their distinctive roles</p>



4	Develop the business case	<p>A robust program requires significant resources : Human (step 2 & 3) and financial and provides a Return of Investment (ROI)</p> <p>Describe that the goal of your entity is to achieve that an adequate security culture / insider threat program which is launched and kept running.</p> <p>Describe what the ROI will be for your entity i.e.</p> <ul style="list-style-type: none"> <input type="checkbox"/> Clients/customers increase in confidence <input type="checkbox"/> increased staff productivity <input type="checkbox"/> Protection brand & reputation <input type="checkbox"/> Employees feel safer <input type="checkbox"/> Early threat detection <input type="checkbox"/>
5	Evaluate insider risk	<p>As insiders are usually trusted employees with regular access to critical assets:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Divide the staff in different groups (if reasonable) and list what they have access to which might be critical



6	Set up an action strategy	Establish why the Program is needed
	(points previously described can be referenced)	<ul style="list-style-type: none"> <input type="checkbox"/> Who are the Stakeholders involved <input type="checkbox"/> Define team composition <input type="checkbox"/> Integrate Corporate Governance and oversight (Quality Control) <input type="checkbox"/> Select the process and technology used to report <input type="checkbox"/> Define resource commitment & document it <input type="checkbox"/> Implement the solution <input type="checkbox"/> Educate and train the organisation (describe how) <input type="checkbox"/> Monitor the execution (Plan-Do-Check-Act cycle)
7	Design the Programme architecture <i>(Document everything – check with possible legal issues i.e. privacy)</i>	<ul style="list-style-type: none"> <input type="checkbox"/> There is an involvement from top to bottom <input type="checkbox"/> The Programme is well structured and documented <input type="checkbox"/> Develop a framework which will give direction to all the measures you will implement and ensure they complement each other <input type="checkbox"/> The Programme relates to trusted partners <input type="checkbox"/> The Programme is part of prevention, detection and response <input type="checkbox"/> Staff is aware & trained (see also part training) <input type="checkbox"/> There are ICT tools for collection, analysis and diagnosis (ref Program Development Manual 2.8.7 page 71 / 4.0 page 115) <input type="checkbox"/> The Programme is part of and supported by policies, procedures <input type="checkbox"/> The Programme is compliant with privacy laws and data protection (to be verified internally) <input type="checkbox"/> The Programme events are communicated (i.e. emails) <input type="checkbox"/> The Programme has a clear incident response plan (must be subject to training and exercises = i.e. internal quality control safety) <input type="checkbox"/> The Programme ensures confidentiality <input type="checkbox"/> The Programme enforcement is evaluated regularly



8	<p>Describe how the staff is involved in the Project (Commit resources)</p>	<p>There is a need of a strong Security Culture, implement access controls, establish alerts for abnormal activity, focus on high risk employees...</p> <p>How to start ?</p> <ul style="list-style-type: none"> <input type="checkbox"/> Create awareness <input type="checkbox"/> Make sure process is clear and transparent <input checked="" type="checkbox"/> Encourage and allow anonymous reporting (n.s 3.12 page 108) <ul style="list-style-type: none"> <input type="checkbox"/> Train the staff : possibility is https://help2protect.info/module/
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		 <p>Recommendation : in relation to <u>training</u>: Every Director/Manager involved in the process should review the 7 Modules (ref http://app_help2protect.info/Accounts/Login (create username and password)</p>
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9	<p>Describe how the data are analysed or make a reference to the concerned procedure</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Compliance cases Management i.e. someone avoids a background check, incomplete credentials, incorrect CV <input type="checkbox"/> Time & Access Management i.e. late entry registration <input type="checkbox"/> HR Management i.e. declining performance scores / financial issues <input type="checkbox"/> External Data Handling (if applicable) i.e. social media violations <input type="checkbox"/> Physical Security measures i.e. physical access anomalies, spyware controls <input type="checkbox"/> Staff access rights and attributes behavior i.e. access levels irregularities, security clearance refused, user rights <input type="checkbox"/> Data exfiltration monitoring i.e. large up-down load data volumes, send emails to suspicious recipients, transmittal device (e.g. printer) anomalies, USB, Cloud download <input type="checkbox"/> Company Network Activity Monitoring i.e. collection of large quantities of files, antivirus – software alerts, huge downloads
10	<p>Elaborate the response capacity = "Insider Threat Incident Response Plan" also known as "Collection Investigation Act" procedure</p> <p>This is linked with the Reporting Process</p>	<p>Indicate in this part how alerts and anomalies will be identified, managed, communicated and escalated.</p> <p>This includes a timeline for every action and formal procedure</p> <p>In other words the "Collection Investigation Act" procedure</p> <p>The Team will <u>collect</u> info The different kind of acts indicate the <u>Triage</u> The <u>investigation</u> will <u>coll.</u> to collect enough info to see if law enforcement and or legal counselling is needed. ... and the Act will be the decision to proceed with legal action or disciplinary action.</p>
11	<p>Enforce the policy (including reporting process)</p>	<p>Create an oversight Programme, assign responsibilities, ensure that there is :</p>
		<ul style="list-style-type: none"> • Info on the reporting process; and • Ensure that the Programme is in line with the EU laws, GDPR laws, ICAO recommendations and national laws.



Questions ?



Test



Insider Threat &
Radicalization

Security Culture

Documentation

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Reference Help2Protect (compressed version of the 7 Modules)



➤ Why should every organization have an internal threat program and what is the Return on Investment (ROI) ?

➤ It's not “ if ” it's a question of “ when ”

➤ What is the internal threat?

Any individual with inside knowledge or access has the **potential to harm** the organization and its people.

➤ The threat does not always come from employees **Other organizations** may have access to your desktops and data.



- **Lend** badges to colleagues.
- **Illegal** copying of information to personal devices.
- **Share** passwords.
- **Authorization** of visitors without airport ID cards or without escort.



- **Malicious** : Ego, personal advantage, money, political or religious belief.
- **Negligent** : Employees who are aware of security policies and procedures but decide to bypass them.
- **Accidental** : Employees who are aware of security policies and procedures but accidentally bypass them.



- The average cost of an insider incident is **350,000** euros
- Well-built internal threat program bring return on investment (ROI)



- Any individual with insider knowledge or access has the potential **to harm** the organization and its people
- All organizations are **vulnerable** to insider threats
- A well-built and implemented insider Threat Program provides **real and immediate** Return on Investment (ROI)



- We learn more about the person's predispositions and motivations and what are the indicators of radicalization.
- Threats are on the rise (economic crises, digitalization, etc.)
- People are hard to find (trust), they know what is most vulnerable to the organization.

Example (Daallo Airlines flight 159 - bomb hidden in a laptop).



- **Compromise** : an outsider coerces an employee to conduct an attack.
- **Revenge** : The employee feels wronged by the organization and conducts the attack to 'get even'
- **Ideology** : The employee supports ideals, which are contrary to those supported by the organization or by society in general.
- **Money** : The employee conducts the attack for financial gain.
- **Ego** : The employee likes the excitement of it and/or thinks (s)he can be smarter than the organization's security



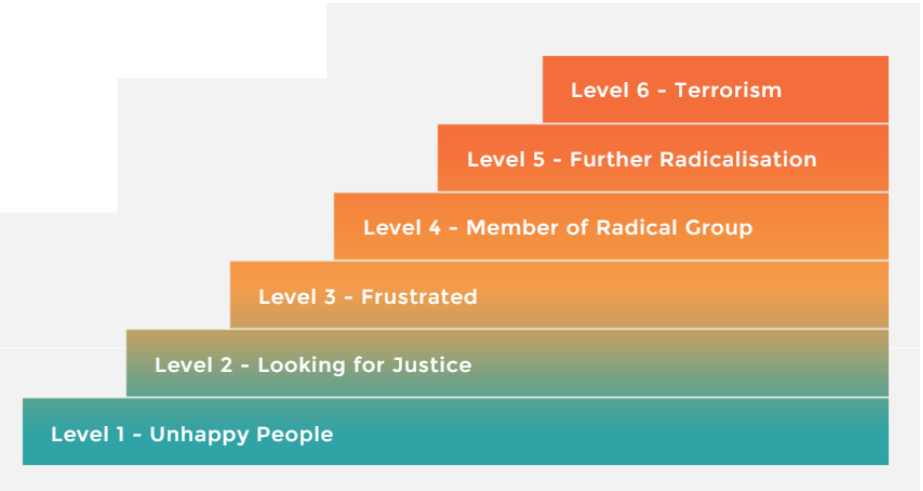
- There is a path the employee takes before becoming a threat.
- Employee makes individual decisions and displays a number of observable behaviors.
- By matching observable behaviors to phases, those investigating can get an idea where the employee stands at a certain period.

3 stages of the route

- Most employees do not join an organization with the intent to become an internal threat.
- After being hired, the employee experiences some kind of significant life change.
- The employee then takes a series of actions, which lead to a threat.



- We speak of violent radicalization when people embrace opinions, views and ideas, which can lead to acts of (Insider Threat) terrorism.
- **Indicators** : unusual visitors, office or work premises used as a suspicious meeting area, unusual activities at strange hours, unusual garbage disposal, misuse of company cars, cars/vans used as observation vehicles, overdue parked cars in parking lots, unusual lifestyle, cash related crimes...
- ‘The stairway to terrorism’ and these indicators show some insight into this process.





- Insiders are hard to find and can **hide in plain sight**.
- Insiders are **trusted** and are supposed, or entitled to have access to sensitive assets.
- They are aware of what is **most vulnerable** to the organization, and they **know** many of the security controls.
- Not only is the keeping of confidential data a serious issue, but companies must also have a solid process to thoroughly check and revoke all (online) credentials after an employee leaves. This will prevent them from accessing information or areas to which they no longer have access!



- Insider incidents **are on the rise**....
- **Challenging** intruders, or those with access is not enough (action required)
- Who are the insiders ? (mainly people **you trust**, know the **weaknesses** of an organization)

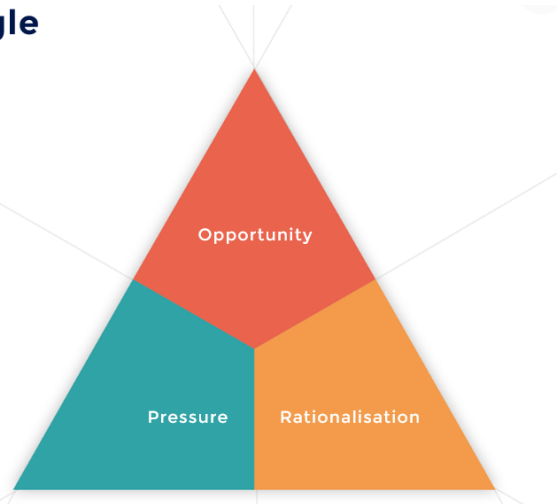
The 5 models of insider threat



The Fraud Triangle

Understanding the Fraud Triangle

- Pressure, such as a financial need, is a central 'motive' for committing fraud.
- An employee identifies an internal control weakness and spots the opportunity to commit fraud.
- An employee rationalises the fraud, making it easier to continue the fraudulent activity.



Model developed by sociologist Donald Cressey

The pathway to intended violence

Understanding the Pathway to Intended Violence

- The decision to act is when an employee turns an idea into a plan.
- The decision to act is a conscious one.
- The decision is categorised as a targeted or intended attack.



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Critical Path Model

Understanding the Critical Path Model

3) Concerning Behaviours

- Interpersonal
- Technical
- Security
- Financial
- Personnel
- Mental Health
- Addiction(s)
- Social Network
- Travel

1) Personal Predisposition

- Medical Conditions
- Psychiatric Conditions
- Personality Issues
- Social Skills Issues
- Previous Rule Violations
- Social Network Risks

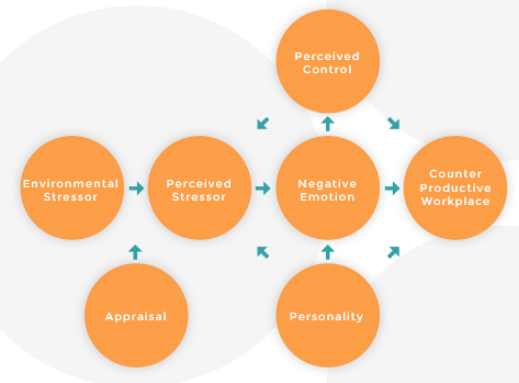


Model developed by Eric Shaw and Laura Sellers

The Stressor-Emotion for CWB

Understanding the Stressor-Emotion for CWB

- CWB: Counterproductive Work Behaviour.
- The Stressor-Emotion model is based on prevalent approaches to emotions, the stress process in general and job stress in particular.
- A combination of perceived stressors and insufficient control is likely to trigger negative emotions, which in turn increases the likelihood that the employee will engage in CWB.



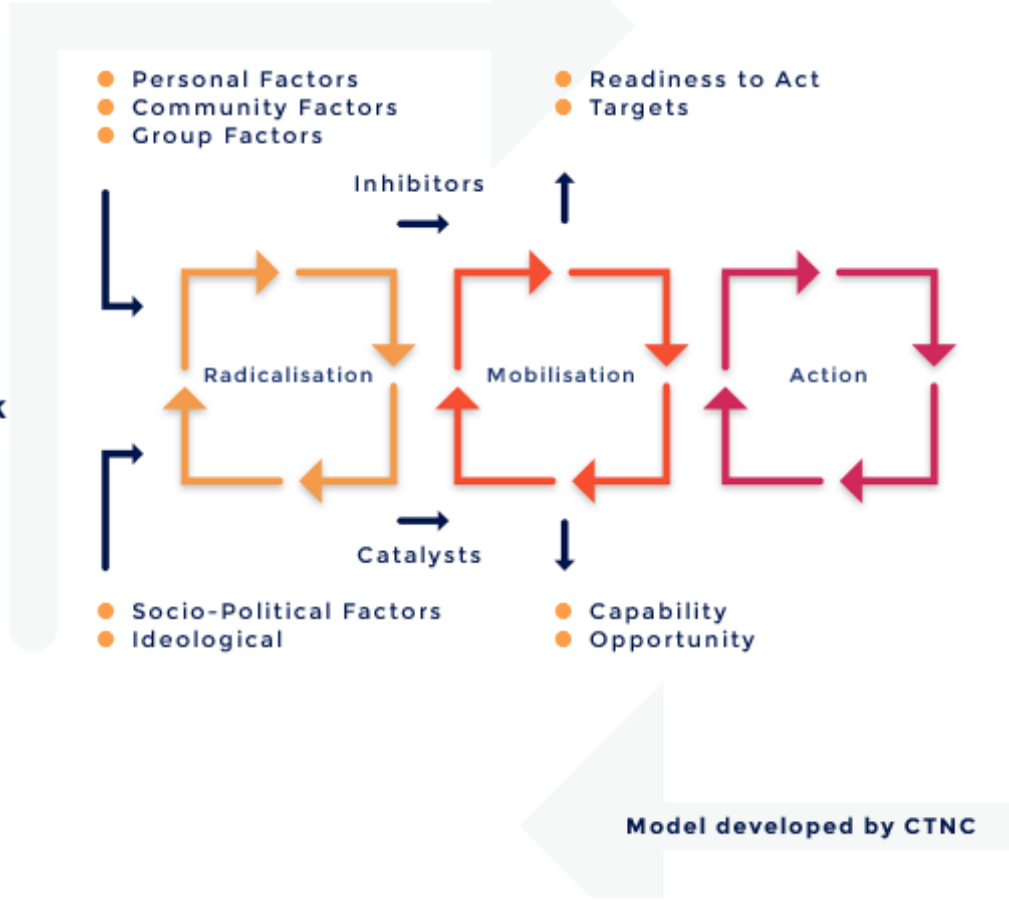
Model developed by Paul E. Spector & Suzy Fox



The Radicalisation & Mobilisation Framework

Understanding the Radicalisation & Mobilisation Framework

For more information on the Radicalisation & Mobilisation Framework Model, click here.





➤ It is important to identify a threat in time, so threat indicators help identify insiders in time.

➤ There are observable behaviors

From idea to action



Causes

- Private or work-related crisis (financial, personal, relational, health, life events, etc.).
- Feelings of frustration, disappointment or disgruntlement.
- Over-inflated sense of abilities and achievements.
- Strong sense of entitlement and egoistic view of what the organisation is, or is not, doing to/for them.
- Need to demonstrate value to others to be recognised.

Effects

- Revenge.
- Retaliation.
- Rebellion.
- Seek ways to achieve immediate gratification, satisfaction.
- Resolve a conflict or perceived injustice.
- Act passive-aggressive or destructive towards others. Especially if insiders think that they are neglecting them, or not recognising their potential.

Actions

- Disclose proprietary, sensitive, restricted or classified information.
- Sell document(s) and/or information.
- Sabotage facilities, material or systems.
- Enable access to facilities to others.
- Hurt others.
- Commit suicide.





- There is no single model that fully explains the variety of insider threats.
- Protecting the **confidential nature of data** is essential.
- Companies must have a solid process to **revoke all credentials**, offline and online, of employees leaving the company, with immediate effect. This will eliminate the risk of them accessing information or areas to which they are no longer entitled.



- Challenges of building an effective Insider Threat Programme.
- Explore the process of building an effective Insider Threat Programme.



- What are our critical points, those that, if compromised, would have the most impact on the business?
- Do these points correspond to the priorities of our business continuity plan?
- What measures are in place to protect us?
- How do I identify internal and external threats?
- Who are the potential insiders that are putting our business at risk?
- How likely are they to act effectively?
- What is the impact on our business?
- What is the probability of (serious) damage?
- How will you react once a critical threat is detected?
- If we lost sensitive data, how would we react and minimize risk (GDPR)?

The 5 stages to build an Insider Threat Programme



InTP: Insider Threat Program

The model on how to assess the maturity of an Insider Threat Program displays different levels of program maturity across organisational components that are essential. The criteria included in the model are meant to be thematic in nature, rather than comprehensive, and each stage of the maturity model builds on the criteria of the previous stage. Many organisations are in Stages 1 and 2 of the maturity model. A major US business consultancy firm has made the following findings:

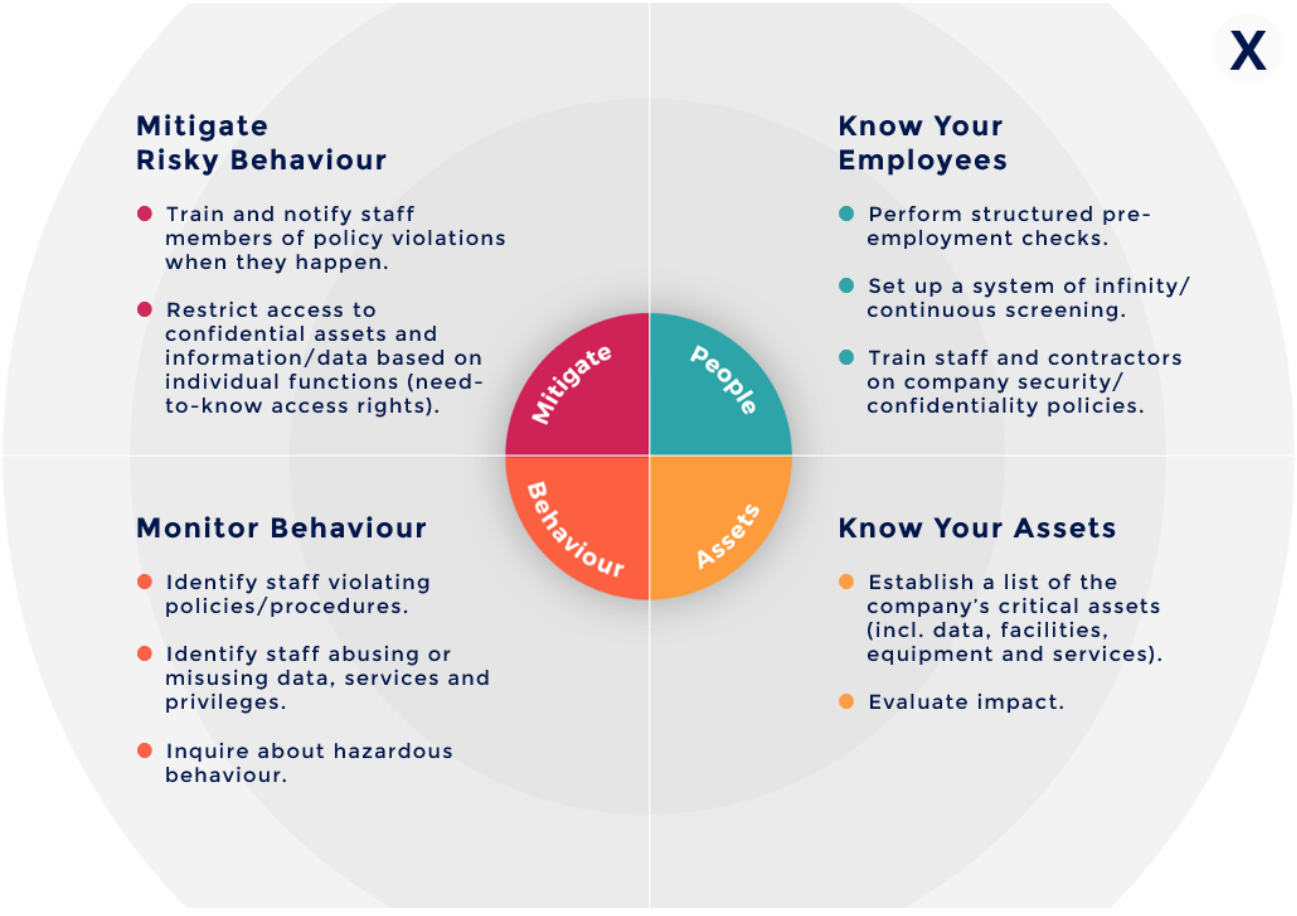
- US National Federal Agencies (excluding Intelligence Agencies) tend to be in Stages 1-2.
- Oil, Gas & Technology organisations tend to be in Stages 2-3.
- Finance & Intelligence organisations tend to be in Stages 4-5.

Unfortunately, there is no specific data for EU industries, and for the Transportation & Critical Infrastructure industry in particular.

How to manage the Insider Threat effectively?



X



Sharing information is key, as an alarm signal in one department cannot be known in another department....

(red flag alarm)



- It's about protecting your assets, your employees and your customers.
- It will become mandatory.
- It can reduce insurance premiums.

The 11 parts that need to be covered in the Programme



This methodology includes 11 steps. Each step should be organised around five key concepts:

- **Goal:** What is the desired objective of the step?
- **Participants:** Who should be responsible for completing the objective?
- **Timeframe:** What is the time allotted for this step?
- **Justification:** Why is this step necessary?
- **Implementation:** What are the essential actions for completing the step?



- **Ineffective** termination procedures.
- Organizations are very vulnerable just before and immediately **after the termination of employment**.
- Consider an exit strategy for employees with **in-depth knowledge of critical information**.
- **Lack of** (pre-employment) **investigations**.
- **Prevent** previous offenders from entering the organization.
- Verification must be done **periodically**.

Note: Most employees become threats after being hired.



Internal threats are most frequently discovered by the **IT** department.

.....you might have thought it would be the Security Department.



- Follow the 11-step method to build your own effective Insider Threat Programme.
- Make sure you are well-informed when you start your Programme.
- Learn what others have put in place at where others did not meet the expectations.



- Human resources are the key to a successful Internal Threat Programme.
- There are possibilities for continuous evaluation of staff.
- Post-employment awareness is just as important.



- Full-time workers
- Temporary workers, self-employed contractors and trainees.
- Guests, visitors, etc.



- I was a Manager (in real life the person was an Assistant).
- I worked there for several years (the person hides a gap).
- I earned XX euros a year (lie on salary).
- I graduated from XYZ University.

Some considerations

- Even though many experienced HRM people believe they can effectively detect liars, they only have a 50% chance, at best.
- Some applicants tell their lie(s) so often that they naturally come across as honest; they actually end up believing their own stories/ lies.
- Unfortunately, indicators such as: body language, eyes, voice, etc. are **not** always reliable.



1. Safe hiring will help mitigate insider threats.
2. A bad hiring will have a negative financial impact.
3. Replacing a bad hire will have a financial impact as well, especially on management and director level.
4. Safe hiring will prevent workspace harassment and/or (verbal) violence.
5. Bad hires can upset the present workforce and/or union(s).
6. Bad hiring may lead to costly legal fees and litigation.
7. Safe hiring will prevent shareholder lawsuits / litigation (especially in litigious societies).
8. Bad hires will have a detrimental effect on the reputation (brand damage) of the organization.



Know Your Candidate is a British organisation that provides resources and guidance in order to help UK companies in their pre-employment process. It provides valuable insights on how pre-employment screening can be performed effectively.

<p>Employment Screening Application Form</p> <p>KYC Guide view</p>	<p>Criminal Record Checks Quick Guide</p> <p>KYC Guide view</p>	<p>KYC 2017 Survey Results</p> <p>KYC Guide view</p>	<p>E-Consent Process Tutorial</p> <p>Candidate Consent for the Screening Process</p> <p>Video view</p>
<p>Vetting Portal Overview</p> <p>Vetting Portal Overview</p> <p>Video view</p>	<p>Candidate Data Capture</p> <p>Candidate Data Capture</p> <p>Video view</p>	<p>Employment Screening in 9 Easy Steps</p> <p>KYC Guide view</p>	<p>Perils of Not Screening Employees Infographic</p> <p>KYC Guide view</p>

Recruitment phases



1. Sourcing



2. Preliminary CV Screening



3. Assessment (e.g. interviews, assessment centers)



4. Decision Process



5. Pre-Employment Checking



6. Post Offer and Pre-Hire (e.g. crew medical inquiries)



7. Post Hire and On Boarding



8. Employment



9. Post-Employment (e.g. reference requests from potential new employers)



- Persons with wide access to IT or sensitive and/or proprietary information.
- Persons with access to cash, accounting, etc.
- Persons in sensitive positions with access to confidential information, such as customer lists, operational information, financial information, etc.
- Persons who can make (large) financial decisions.
- Any current or former employee / contractor with a grievance, and who might have access to a weapon (e.g. ex-military, law enforcement, security staff, etc.)



Predictable risks

A staff member may have access to cash or assets, and while the need for internal controls might be well known, specific controls may need to be implemented.

Unpredictable risks

A staff member may develop financial issues, undergo stressful periods, have addiction issues, such as gambling, alcohol or drugs.

A superior may suggest, encourage, imply or order someone to perform acts of questionable honesty.

Hidden risks

A person with a political agenda gets a job to secretly pursue a goal that is detrimental to the employer's interests.



Employees can share content that conflicts with the organization's ethics.

Employees can be motivated to become an internal threat.

Take into account ethical, legal, discriminatory, confidentiality and accuracy issues.





- Perform checks behind an ethics wall (neutral person).
- Have documented training on discrimination.
- Establish standard practices to show that decisions are made objectively.
- Consider showing negative elements to the applicant first.



Scenarios you want to avoid

1. Access to restricted areas
2. Keep the computer soft-/hardware
3. Access to data or administration software

Pay attention to the people who are leaving your organization

- Plan an exit conversation.
- Use checklists.
- Change the password.
- Delete accounts on the last day.



- Make sure that our screening process is **solid** in order to avoid bad hires.
- You should have a continuous (infinity) **evaluation** in place for employees.
- **Awareness** does not stop after a staff member starts his/her job.
- Make sure that your **exit procedures are solid** for staff who are leaving your organization.



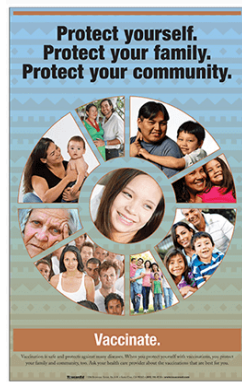
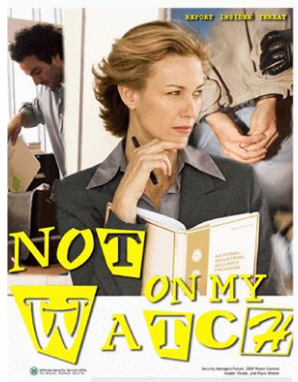
Change does not happen overnight..... So there is a need to define a **strategy**.

Management **needs to be involved** to create broad support.

Consider adapting an image to the program to help mark the message.

The strategy should **include training and awareness**.

Do not overdo communications, which could lead to a certain **fatigue**.



Do not forget privacy



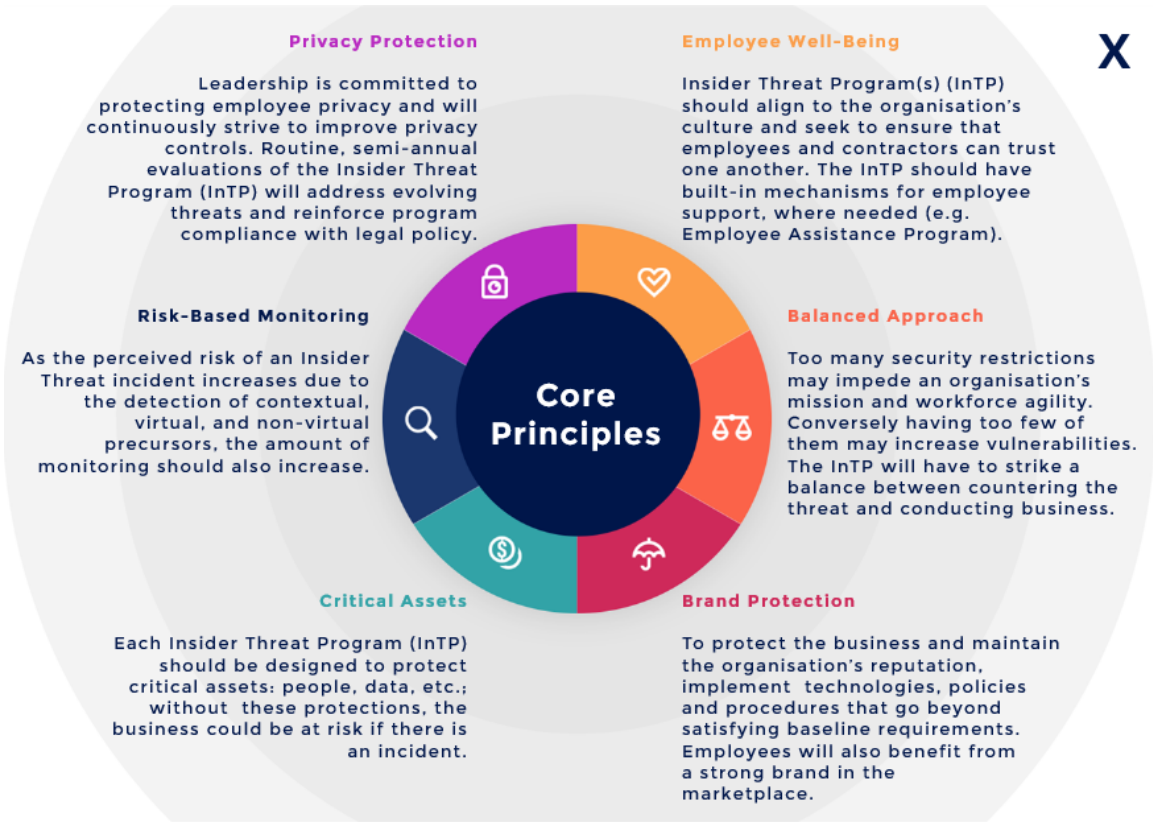
When communicating, it is important to:

Properly present the program to the staff.

To create absolute transparency of purpose and objectives. to have a common strategy for departments.

Constant coordination with the legal department (GDPR).

Involve unions from the early stages.





- Internal Threat definition
- The scope of the program.
- Stories and powerful messages.
- Explanation of 3 types of (insider) threats.
- Behavior rules.
- How to know if you are being targeted (spam, etc.).
- Red threat flags (internal).
- Notification procedures - reports

Assess training. Provide direct feedback.
Workplace Climate Surveys/Studies

- ❖ Fun and positive.
- ❖ Short messages reinforce the impact.
- ❖ Simple and professional materials.
- ❖ Post on intranet / website....



- The training program should be **positive**.
- Use the agenda & tips in this module to make the training more impactful
- **Evaluation** should be part of your program.



Human resources are the **first line of defense**.

Feedback: There is a feedback where departments discuss who they are hiring, how the selection process went and how it relates to the current operations. This has proven to be very valuable and has made the whole process much more efficient.

Training: Investment in training is important (profiling). It is important that staff is more aware of what they see, feel and hear.

Management: Management was open to the concept of a program

Problems encountered :

It is difficult for employees to see their colleagues as potential threats (colleagues and friends)

Staff find it difficult to report on their colleagues. It's like **denouncing** someone.

Direction: Try not to let emotions lead this process. You have to stick to the facts.



What made you open your eyes: The program was launched after a malicious act. A malicious person had infiltrated the company with the intention of bringing money/drugs into an aircraft. A security expert has been hired. The results have strengthened safety rules and regulations.
Focus on staff awareness.

Internal regulations: The program included stricter (pre-employment) screening. (add selection for contractors, trainees and temporary workers)

Awareness: Everyone understands the situation, it is easy to explain and staff are more vigilant.

Legal restrictions: Beware there are limitations (legal department) - criminal records can be falsified.

The contribution of management is important: start small (evolution and not revolution).

Clear communication is the key. It's not a "witch hunt" or "Big Brother" is watching scenario. It's about protecting the company



Success: The first step was to create an independent security service with clear objectives, procedures and agreements. The key was to follow internal threats. All staff have received awareness training.

Everyone had the opportunity to share their observations via an internal - confidential channel. There is also a strict selection of staff during the time it works (someone has posted explicit photos and comments on the net). It is important to detect but also to act quickly (you can't rely on accidental discoveries but on a pro-active approach).

In most cases the actions are cleared up. When they do not, other measures are taken.

How much does it cost and what was the positive? A good program is expensive, but management's clear position ensures that there is no confusion or discussion of procedures.

We learned: We learned along the way that we need to be careful about how we handle reports and certain situations. Therefore, treat every observation, report and situation on this subject with care and professionalism.

Tip: All employees should be informed of the program.



(Pre-employment) Checks should be part of your Insider Threat Programme, but the screening should not stop here (infinity screening).

Employees need to be made **aware** of the Insider Threat.

Commitment from upper management is key for a programme against Insider Threats.



Questions ?



- In 2018, 99% of organizations reported feeling vulnerable to internal attacks
- Most entities mentioned they were unprepared
- 51% of companies had a concern about the internal threat
- 47% had concerns about a malicious person
- We are not equipped to deal with minor accidental threats (not to mention malicious or terrorist attacks)
- 50% had the intention to develop a program, 14% did not have a program in place
- 50% of employees who left or lost their jobs kept confidential company data ...
- 40% of staff had the intention to use the collected information in their next job.
- In the United States, 5% of airport ID cards had disappeared (Example 2500 out of 50,000)
- 33% of staff who took part in “a course” told that the content did not inspire them
- 85% of candidates lied on their CV



1. Describe what is meant by "forgetting."

I can't remember.

Test

Menace Interne

Culture Sûreté

Documentation

Base Légale

Contact